PLACE
ONE CENT
STAMP
HERE

POST CARD

GENUINE CURTEICH-CHICAGO "C.T. PHOTO-COTE" POST CARD (REG.U.S.PAT.OFF.)

GO-GETEM BROWDER

100 F CROMWELL PARKWAY - NORFOLK 5, VA.

Ambassador of Good-Will for American Railroads

- Loading over 35,000 freight cars, Browder put a *personal* note in each car—stating it was a pleasure to handle their business and asked for new ideas as to loading in order to SERVE them BETTER. Photo above, shows several of his scrapbooks containing over 5000 letters of thanks for interest shown, received from firms all over the U. S. Every year Browder spent his 2 weeks vacation in visiting firms served.
- There's an EXTRA TON OF SERVICE in every car of Freight routed for BROWDER'S handling.

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